

Inside Advantage

In This Issue:

Advantage Capital News

[Advantage Capital participates in FleetCor Series E financing](#)

Portfolio Company News

[Louisiana Elastomer](#)

[Niagara Dispensing Technologies](#)

[TurboSquid](#)

[Seven Arts Post](#)

Advantage People

[Tim Cockshutt serves as judge in Rice Business Plan Competition](#)

[Advantage Capital sponsors Tulane Business Plan Competition, Crichton Brown participates as judge](#)

About Us

[Advantage Capital Partners](#)

[Certified Capital Company program](#)

[New Markets Tax Credit program](#)

[Louisiana New Markets Development program](#)

Ticker Tape Update:

To date, Advantage Capital

Advantage Capital News

Advantage Capital portfolio company FleetCor closes new \$100 million Series E equity financing

[FleetCor](#), the global fleet card company, has announced that it closed \$100 million of Series E equity financing in conjunction with its recent acquisition of Corporate Lodging Consultants. The financing was led by Summit Partners, FleetCor's majority shareholder since 2002, and included many of the company's existing investors such as Advantage Capital and Advent International. To continue reading, go [here](#).

[back to top](#)

Portfolio Company News

Louisiana rubber recycling plant wins state approval for operation; Advantage Capital Partners' financing expected to spur growth in unique "green" technology

Louisiana Elastomer received approval from the state of Louisiana to begin limited operations at its state-of-the-art rubber recycling plant in northwest Louisiana. The company, which provides a unique and cleaner solution to recycling scrap tires, has already begun exporting its product to China, Sri Lanka, Mexico and Germany. Advantage Capital Partners and its small business lending unit BizCapital provided the \$6.5 million construction loan for the new facility. The investment in Louisiana Elastomer was made in connection with the Louisiana New Markets Development program.

[back to top](#)

Niagara Dispensing Technologies provides high-speed beverage dispensing systems to The O2, Dublin

[Niagara Dispensing Technologies, Inc.](#), a worldwide leader in innovative beverage dispensing technologies and systems, recently announced that it has provided The O2, Dublin, Europe's largest purpose built concert venue, with its EXACTAP and EXACTPOUR state-of-the-art beverage dispensing equipment. The O2 is the world's first live music venue completely fitted with the innovative beer tap technology. To continue reading, go [here](#).

Advantage Capital Partners' 2008 investment in Niagara Dispensing Technologies was made in connection with the New York Certified Capital Companies program.

[back to top](#)

has partnered with its portfolio companies to help create more than **14,168 jobs nationwide** and our investments have resulted in more than **\$6 billion in follow-on capital.**

TurboSquid becomes tenant in building for entrepreneurial companies

For 25 years, 643 Magazine Street housed one of New Orleans' most prestigious law firms, McGlinchey Stafford. This spring, the 85,000 square foot building will become the home of entrepreneurial companies and individuals who represent the economic future of New Orleans. [TurboSquid](#), home to the world's largest collection of royalty-free 3D models, has joined the talented group of tenants and will continue to service its customers from its new office space.

The I.P. building, short for Intellectual Property, was developed by Brian Gibbs in collaboration with GNO, Inc. and The Idea Village. "The I.P. represents an opportunity to proactively contribute to the economic development and growth of New Orleans," said Gibbs. "The companies who now call the I.P. home represent the innovative thinking our city must embrace in order to build a vibrant new economy for future generations."

To read more about the I.P. building, go [here](#). Advantage Capital first invested in TurboSquid in 2001 in connection with Louisiana's Certified Capital Company program.

[back to top](#)

Seven Arts Post: Renovations are underway for state-of-the-art post production studio and residence in New Orleans

Thanks to Advantage Capital, an historic mansion at the edge of the French Quarter is undergoing major renovation and will soon be home to Seven Arts Post Louisiana, a motion picture post-production facility in New Orleans. As featured in an April 26, 2009 article in *The Times Picayune*, the property will soon be furnished with sound studios, editing rooms, a space to screen films and residences for film crews to stay in during movie production. The goal of the project is to help attract filmmakers and editors to New Orleans and grow the movie-making industry in Louisiana. Advantage Capital made its 2007 investment in the Seven Arts Post project with funds raised in connection with the federal New Markets Tax Credit program.

[back to top](#)

Advantage People



Tim Cockshutt serves as judge in 2009 Rice Business Plan Competition

Advantage Capital's Tim Cockshutt recently served as a judge in the 2009 Rice Business Plan Competition held on April 16-18th in Houston, Texas. Cockshutt is a managing director at Advantage Capital in Austin.

The Rice Business Plan Competition is a three-day event intended to simulate the real-world process of entrepreneurs soliciting start-up funds from early stage investors and venture capital firms. More than \$800,000 in cash and prizes were awarded and the competition brought 42 teams from across the globe to pitch their new technology business plans.

Cockshutt was among more than 200 competition judges, all of whom were selected based on their success as venture capital investors, entrepreneurs and business leaders. To read more, go [here](#).

[back to top](#)



Advantage Capital sponsors Tulane Business Plan Competition, Crichton Brown participates as judge

Crichton Brown, managing director at Advantage Capital in New Orleans, recently served as a judge in Tulane University's 9th annual Business Plan Competition held on April 17th. Advantage Capital also served as a sponsor of the event.

The Tulane Business Plan Competition is a \$40,000 live-presentation competition held annually on Tulane's uptown campus in New Orleans, Louisiana. The event is open to all students, both undergraduate and graduate, currently enrolled at an accredited university or college.

A total of 86 submissions from five nations applied to Tulane's competition. More than 50 first- and second-round judges reviewed entries and selected six finalists. To continue reading, go [here](#).

[back to top](#)

About Us

About Advantage Capital Partners

[Advantage Capital Partners](#) is a venture capital and small business finance firm focused on investing in promising companies located in areas underserved by traditional venture capital. With offices and partners in New Orleans, St. Louis, Austin, Washington, D.C., and other U.S. cities, Advantage Capital has raised more than \$1 billion in capital since 1992.

[back to top](#)

About the Certified Capital Company program

Advantage Capital Partners is a leading participant in the [Certified Capital Company \(CAPCO\) program](#), a state economic development tool designed to strengthen state economies by stimulating the flow of investment capital to local small businesses, creating high-paying jobs and increasing state tax revenues. Under a CAPCO program, insurance companies are encouraged to invest in certified capital companies; the state allows the insurance companies to claim tax credits for qualified investments in CAPCO funds. Taken over time, the tax credits generate large pools of private venture capital to be invested in the state. CAPCOs leverage the funds received from insurance companies to invest in qualified small businesses.

[back to top](#)

About the New Markets Tax Credit program

The [New Markets Tax Credit program](#), administered by the U.S. Department of the Treasury, encourages private-sector investment in economically distressed communities through tax incentives. In a highly competitive allocation procedure, the Treasury Department awards the tax credits based on applications submitted for each tax year. Advantage has participated in the New Markets program since 2003, raising private capital for investment in low-income communities. These investments have spurred economic growth through innovative business ventures and job creation throughout the United States.

[back to top](#)

About the Louisiana New Markets Development program

The Louisiana New Markets Development program encourages investment in promising small businesses located in distressed communities throughout the state and particularly those communities in the GO Zone still recovering from the devastation of the hurricanes of 2005. The program enables up to \$400 million of capital investment in Louisiana's small businesses. The state program attracts investment in low-income communities through a state tax credit modeled after the federal New Markets Tax Credit.

[back to top](#)

Click Here to Visit Our Website

Powered by:
Brighton.
redefine