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Ticker Tape Update:

To date, Advantage Capital has partnered with its portfolio companies to help create more than **12,070 jobs nationwide** and our investments have resulted in more than **\$5.3 billion in follow-on capital**.

Advantage Capital News

Missouri New Markets program creates "green" jobs at two companies in rural Missouri

The Missouri New Markets Development program is responsible for a new round of financing for two "green" businesses in rural Missouri. [Carbolytic Materials Co.](#) in Maryville and [Producers' Choice Soy Energy, LLC](#) in Moberly have received a total of \$21.9 million in financing from Advantage Capital Partners. The funding was made possible through state and federal tax programs designed to stimulate growth in underserved communities.

Carbolytic Materials Co., the first company to successfully commercialize a carbon black alternative suitable for industrial use from scrap tires, has received \$12.4 million of state and federal New Markets funding from Advantage Capital. Carbolytic will use the funds to build its Maryville manufacturing facility where it will process more than 15,000 tons of used tires annually to create Apex CM, which can be used for hoses, gaskets, belts, roofing material, plastic piping, sheeting plastic and more. The facility will create at least 21 new permanent jobs, with salaries that are above county average, and an additional 25 construction jobs.

"In these tough economic times, we're excited that the Missouri New Markets program is helping to create jobs in our community," said Lee Langerock, executive director for Nodaway County Economic Development. "We're especially pleased that an initiative prioritized by the Missouri General Assembly and supported by our local legislators is causing an impact in rural areas like Maryville."

In another direction towards "green" jobs, Missouri's New Markets Development program was instrumental in providing a \$9.5 million construction loan to Producers' Choice Soy Energy, LLC as part of a \$17 million total alternative energy project. The funding from Advantage Capital will be used to support the construction and operational needs of a soybean processing plant and a biodiesel production facility in Moberly, Mo.

Advantage Capital's investment in both Carbolytic and Producers' Choice was made possible in connection with the federal New Markets Tax Credit and Missouri New Markets Development Programs. To read more on Advantage Capital's investment in Carbolytic Materials Co. and Producers' Choice, go [here](#).

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Portfolio Company News

New York CAPCO investment Kionix introduces low-power accelerometer

[Kionix, Inc.](#), a global leader in the design and fabrication of high-performance, silicon-micromachined microelectromechanical systems (MEMS) inertial sensors, has expanded its accelerometer product line with the KXTE9 product series. The new accelerometer simplifies the adoption of motion-based functionality in consumer electronics while reducing power consumption.

The KXTE9 reports changes in the landscape, portrait, face-up, and face-down conditions, thus eliminating the need for continuous data collection and complex calculations by a microprocessor. In addition, the KXTE9 can sense inactivity and trigger the device to go into battery-saving standby mode.

"The typical operating current for a fully operational KXTE9 is 30µA," said Eric Eisenhut, vice president for sales and marketing at Kionix. "Kionix has proven to be a leader in enabling applications in mobile products that rely on inertial sensors. This newest innovation takes the historical, industry-expected, current consumption from 200-300µA down to 30µA."

Advantage Capital first invested in Ithaca, New York-based Kionix in 2003 in connection with New York's Certified Capital Company program. To read more on Kionix, go [here](#).

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Advantage Capital portfolio company Voxitas expands business IP telephony network

[Voxitas](#), a leading business class VoIP (voice over Internet protocol) national service provider, announced that it has finished expanding its business VoIP network into the southeast United States. This network expansion allows the company to serve almost the entire southeast region, including Georgia, Florida, North Carolina, South Carolina, Tennessee, Alabama and Mississippi, with business class Quality of Service (QoS) based services.

"We view this region as an attractive growth market for the expansion of our next-generation VoIP service as businesses here seek economical and innovative alternatives to their existing phone service," said Mike Morey, president of Voxitas. "Business class voice service means more than just handing out phone numbers, it means recognizing that voice is still the 'killer app.' This is why we focus on Quality of Service delivery and regional networks."

Voxitas, headquartered in St. Louis, is a Quality of Service (QoS) Business-Class ITSP (Internet Telephony Service Provider). The company offers feature-rich, next generation VoIP telephony services, utilizing SIP (Session Initiation Protocol) trunks. In addition, Voxitas provides long distance, Internet, toll-free and emergency 911 services to single and multi-site IPBX (Internet Protocol Private Branch Exchange) systems, in-bound and out-bound call centers, small to medium-sized enterprises, and wholesale carriers.

Advantage Capital first invested in Voxitas, formerly known as NetLogic, in 2007 in connection with the federal New Markets Tax Credit program. For more on Voxitas, go [here](#).

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ArcMail Technology, a Louisiana CAPCO investment, announces partnership with Nexic for appliance-based GroupWise archiving

[ArcMail Technology](#), a leading provider of email archiving and management technology, recently announced a partnership with Nexic that will integrate Nexic Discovery's exporting engine for Novell GroupWise with the ArcMail Defender email archiving appliance.

"Many GroupWise customers desire to use an appliance to help address their email retention requirements," said Dean Richardson, vice president at ArcMail Technology. "Nexic Discovery is the most powerful archiving engine built for GroupWise, and coupled with the ArcMail Defender, allows GroupWise customer to export email directly to a powerful, Linux-based appliance where it is indexed and archived for quick search and retrieval. Nexic brings its strength and expertise in GroupWise to ArcMail while we add a proven hardware platform for email archiving."

ArcMail Technology, based in Shreveport, provides simple, secure and cost-effective email archive solutions to the small and medium-sized business (SMB) market. The company's flagship product, ArcMail Defender, is a Linux-based platform, which allows for easier storage and retrieval of email by capturing all inbound, outbound and internal messages using the journaling function of a company's mail server.

Advantage Capital invested in ArcMail Technology in late 2007 with funds raised in connection with Louisiana's Certified Capital Company program. To read more on the company, go [here](#).

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GridPoint partners with Xcel Energy for wind-to-battery project

[GridPoint, Inc.](#), a leading clean tech company whose smart grid software platform benefits electric utilities, consumers and the environment, has partnered with Xcel Energy to control the flow of power between the grid and a NGK Insulators' battery storing wind energy. This is the first U.S. application of the battery as a direct wind energy storage device.

"We are pleased to be extending our work with Xcel Energy beyond SmartGridCity to this groundbreaking wind-to-battery project," said Peter L. Corsell, CEO of GridPoint. "Xcel Energy continues to demonstrate leadership in developing a Smart Grid, and we are very excited to build upon a relationship with such forward-thinking utility."

GridPoint is the pioneer of the smart grid platform that empowers utilities to optimize electrical grid management, achieve business objectives, increase grid reliability, promote environmental stewardship and fuel the adoption of renewable energy sources.

Since the company's inception in November 2003, GridPoint has raised more than \$200 million in equity capital. Advantage was an early investor in GridPoint, having invested in the company in 2005. To read more on GridPoint, go [here](#).

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Advantage People

Crichton Brown of Advantage Capital serves on panel at Tulane Entrepreneurs' Association speaker series



Advantage Capital's Crichton Brown recently served as a panel member at the Tulane Entrepreneurs' Association's panel discussion titled, "The New New Orleans for Entrepreneurs: Opportunities for Entrepreneurship." Brown is a managing director at Advantage Capital in New Orleans.

Brown was among some of New Orleans' most respected civic and business leaders invited to participate, including Stephen Moret, Secretary of Louisiana Economic Development. Brown discussed the state of the region's economy and also shared advice for entrepreneurs and lessons from his own experiences.

[The Tulane Entrepreneurs' Association](#) is an organization built by students for the benefits of education and community outreach. The organization's mission is to promote entrepreneurship in the community, teach members the mechanics of starting a business, and introduce the membership to the city's entrepreneurial network.

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About Us

About Advantage Capital Partners

[Advantage Capital Partners](#) is a venture capital and small business finance firm focused on investing in promising companies located in areas underserved by traditional venture capital. With offices and partners in New Orleans, St. Louis, Austin, Washington, D.C., and

other U.S. cities, Advantage Capital has raised more than \$1 billion in capital since 1992.

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About the Certified Capital Company program

Advantage Capital Partners is a leading participant in the [Certified Capital Company \(CAPCO\) program](#), a state economic development tool designed to strengthen state economies by stimulating the flow of investment capital to local small businesses, creating high-paying jobs and increasing state tax revenues. Under a CAPCO program, insurance companies are encouraged to invest in certified capital companies; the state allows the insurance companies to claim tax credits for qualified investments in CAPCO funds. Taken over time, the tax credits generate large pools of private venture capital to be invested in the state. CAPCOs leverage the funds received from insurance companies to invest in qualified small businesses.

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About the federal New Markets Tax Credit program

The [New Markets Tax Credit program](#), administered by the U.S. Department of the Treasury, encourages private-sector investment in economically distressed communities through tax incentives. In a highly competitive allocation procedure, the Treasury Department awards the tax credits based on applications submitted for each tax year. Advantage has participated in the New Markets program since 2003, raising private capital for investment in low-income communities. These investments have spurred economic growth through innovative business ventures and job creation across the United States.

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About the Missouri New Markets Development program

Enacted in 2007, the Missouri New Markets Development program encourages investment in promising small businesses located in distressed communities throughout the state. The program enables up to \$186 million of capital investment in Missouri's small businesses. The state program attracts investment in low-income communities through a state tax credit that piggybacks on the federal New Markets Tax Credit. The goal of the program is to attract large, long-term investors to Missouri's low-income communities, promoting new expansion, creating new job opportunities and building on existing growth in the state.

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