

ADVANTAGE CAPITAL PARTNERS

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Ticker Tape Update:

To date, Advantage Capital has partnered with its portfolio companies to help create more than **12,070 jobs nationwide** and our investments have resulted in more than **\$5.3 billion in follow-on capital**.

Advantage Capital News

Waste management consulting firm receives \$7.25 million in financing from Advantage Capital; funds raised in connection with state and federal New Markets programs

Advantage Capital, in partnership with Southwest Bank, has invested \$7.25 million in [Waste Remedies](#), a waste management consulting firm located in St. Louis. The investment, made in connection with state and federal New Markets Tax Credit (NMTC) programs, will be used to fuel hiring and market expansion for the waste consulting firm.

"Waste Remedies offers a valuable, environmentally sustainable service that saves customers both time and money," said Jeremy Degenhart, senior vice president at Advantage Capital. "Our goal with this investment is to position Waste Remedies for long-term growth and enable the company to continue to provide quality jobs to the region."

Waste Remedies provides consulting, management and brokerage services for waste removal. Advantage Capital made its first investment in Waste Remedies in 2006 with funds raised in connection with the federal NMTC program. To read more on this investment, go [here](#).

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Advantage Capital continues commitment to Florida biotech company Pasteuria Bioscience; new funding will support the commercialization of an environmentally friendly treatment for turfgrass pests

[Pasteuria Bioscience Inc.](#), a Florida agricultural biotech company, recently announced that it has received new funding from Advantage Capital, LSP BioVentures and Gordon River Capital. The funding will be used to advance the commercialization of the world's first biologic nematicide, a naturally occurring bacteria called *Pasteuria usgae*, to treat for a damaging pest called the "Sting" nematode.

Founded in 2003, Pasteuria Bioscience is an agricultural biotech company focusing on the need for reducing plant parasitic [nematodes](#) in agricultural and turf markets. The method developed at Pasteuria Bioscience provides for sustainable and efficacious control of nematodes in a variety of crops and markets.

"Unlike conventional nematicides, biological control products such as *Pasteuria usgae* should be safe, and offer little risk to the applicator or environment," said Dr. Billy Crow, associate professor of Nematology, University of Florida. "Pasteuria's recent breakthrough in production is good news, and provides ample product for testing. Field tests are already underway and we anticipate results by late summer. So, while the data is not yet final, the potential for *P. usgae* in control of Sting is clearly recognized."

Advantage Capital first invested in Pasteuria Bioscience in 2003 in connection with Florida's Certified Capital Company program. To read more on this investment, go [here](#).

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Portfolio Company News

ArcMail Technology product utilized by Louisiana

Governor Bobby Jindal's office

[ArcMail Technology](#), a leading provider of email archiving and management technology, has been selected by the Louisiana Governor's office of Homeland Security and Emergency Preparedness (GOHSEP), to help prepare for the increase of emails during disasters and to improve archiving challenges and the availability to respond to requests for information during emergencies.

"We are thrilled to work with GOHSEP to quickly search for and access mission critical emails during and after emergencies," said Dean Richardson, vice president of sales for ArcMail Technology.

ArcMail Technology, based in Shreveport, provides simple, secure and cost-effective email archive solutions to the small and medium-sized business market. To read more about GOHSEP's implementation of ArcMail, go [here](#).

Advantage invested in ArcMail Technology in late 2007 with funds raised in connection with Louisiana's Certified Capital Company program. To read more on the company, go [here](#).

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Advantage portfolio company Nanopoint launches most advanced cellTRAY imaging system

[Nanopoint Inc.](#), an award-winning developer of cellTRAY Fluidics and Imaging System products, has announced the availability of its [cellTRAY Imaging System Model CT-2000](#), which enables time-lapse imaging experiments to run on inverted microscopes over the course of several days.

"Nanopoint's cellTRAY Imaging System Model CT-2000 delivers critical technological breakthroughs to life science and pharmacological researchers in private and academic laboratories around the world," said Cathy Owen, president and CEO of Nanopoint. "We're providing the most advanced system available for in vitro research, an arena that is playing an increasingly important role in many areas of disease research, drug discovery, and therapeutic applications."

Nanopoint, based in Honolulu, is a privately-held nano-biotechnology company that is revolutionizing the study and treatment of diseases with its live cell imaging solutions. The company's cellTRAY Fluidics and Imaging System products have broad applications to life science research, drug discovery and biopharmaceutical production as well as other areas where live cell analysis is important.

Advantage Capital first invested in Nanopoint in 2005 in connection with the Hawaii High Technology Business Investment Tax Credit program, which enables a state tax credit for investment in Qualified High Technology businesses throughout Hawaii. To read more about Nanopoint, go [here](#).

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Quickoffice, a Texas CAPCO investment, develops powerful application software for the iPhone 3G

Advantage Capital portfolio company [Quickoffice](#) is currently developing a technology that will enable full editing capabilities on the new iPhone 3G. The company's iPhone service will allow users to view and edit Microsoft Word, Excel and PowerPoint files. Quickoffice expects the iPhone software to be available late this year or early next year.

The company's software was recently listed as a "top pick" for iPhone applications in *InformationWeek* and is also highlighted in an *Internetnews.com* article, among other software providers for the iPhone.

Paul Moreton, Quickoffice vice president of product management, commented on the iPhone software, "Not only can you access files, not only will you have full editing, but you can email them and share them. You'll have full collaboration capabilities from the iPhone."

Dallas-based Quickoffice is the world leader in providing mobile office productivity software and services for mobile devices. Advantage Capital first invested in Quickoffice in 2005 in connection with Texas' Certified Capital Company program. To read more on Quickoffice, go [here](#).

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Advantage People



Omar Khan receives *St. Louis Business Journal* 30 under 30 award

Advantage Capital's senior tax associate Omar Khan was recently honored as one of the *St. Louis Business Journal's* 30 under 30 award recipients.

The honorees, all younger than 30, were chosen by a panel of *Business Journal* editors and former winners based on achievements in their careers and communities. Outside of the office, Omar is active with the Big Brothers, Big Sisters organization. The winners' achievements were highlighted in the July 11 issue of the *Business Journal*.

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About Us

About Advantage Capital Partners

[Advantage Capital Partners](#) is a venture capital and small business finance firm focused on investing in promising companies located in areas underserved by traditional venture capital. With offices and partners in New Orleans, St. Louis, Austin, Washington, D.C., and other U.S. cities, Advantage Capital has raised more than \$950 million in institutional venture capital since 1992.

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About the Certified Capital Company program

Advantage Capital Partners is a leading participant in the [Certified Capital Company \(CAPCO\) program](#), a state economic development tool designed to strengthen state economies by stimulating the flow of investment capital to local small businesses, creating high-paying jobs and increasing state tax revenues. Under a CAPCO program, insurance companies are encouraged to invest in certified capital companies; the state allows the insurance companies to claim tax credits for qualified investments in CAPCO funds. Taken over time, the tax credits generate large pools of private venture capital to be invested in the state. CAPCOs leverage the funds received from insurance companies to invest in qualified small businesses.

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About the federal New Markets Tax Credit program

The [federal New Markets Tax Credit program](#), administered by the U.S. Department of the Treasury, encourages private-sector investment in economically distressed communities through tax incentives. In a highly competitive allocation procedure, the Treasury Department awards the tax credits based on applications submitted for each tax year. Advantage has participated in the New Markets program since 2003, raising private capital for investment in low-income communities. These investments have spurred economic growth through innovative business ventures and job creation throughout the United States.

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About the Missouri New Markets Development program

Enacted in 2007, the Missouri New Markets Development program encourages investment in promising small businesses located in distressed communities throughout the state. The

program enables up to \$186 million of capital investment in Missouri's small businesses. The state program attracts investment in low-income communities through a state tax credit that piggybacks on the federal New Markets Tax Credit. The goal of the program is to attract large, long-term investors to Missouri's low-income communities, promoting new expansion, creating new job opportunities and building on existing growth in the state.

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